



Microsoft COPILOT FLIGHT PLAN



A structured adoption framework with governance at the core that turns Microsoft 365 Copilot from a pilot program into enterprise-wide productivity gains.

Ready for Flight

Check in

Advisory Services

- Overview of Copilot capabilities
- Analyze workflows & personas
- Discuss the art of the possible

Pre-Flight Check

Readiness Assessment

- Assess technical & user readiness
- Configure governance & access controls
- Data governance alignment

Boarding

Adoption & Change Mgmt

- Persona-based training
- Change management strategy
- Enable licenses & training

Take-Off

Deployment

- Deploy Copilot to users
- Develop high-value AI use cases
- Report & track business impact

New Routes

Extensibility

- Define connected applications
- Build & validate integrations
- Build custom agents for impact

Empower employees, accelerate productivity, and realize measurable business value with Microsoft 365 Copilot.

ORGANIZATIONAL READINESS

Ensure governance, security and compliance are prepared for enterprise-scale Copilot adoption.

WORKFORCE ENABLEMENT

Equip employees with practical skills, prompting techniques and role-based use cases.

BUSINESS VALUE

Measure adoption, identify opportunities and continuously optimize impact.

DON'T JUST DEPLOY COPILOT TRANSFORM HOW WORK GETS DONE

THE FLIGHT PLAN ADVANTAGE

ENTERPRISE READINESS

Prepare governance, security, and compliance for AI-powered work.

FASTER USER ADOPTION

Drive engagement through role-based training and change management.

BUSINESS VALUE REALIZATION

Connect Copilot usage to measurable productivity outcomes.

RESPONSIBLE AI GOVERNANCE

Establish controls, visibility, and oversight from day one.

SCALABLE AI FOUNDATION

Create a repeatable framework for future AI initiatives and agents.

CASE STUDY

TURNING COPILOT INVESTMENT INTO ENTERPRISE-WIDE VALUE

How a leading research university transformed Microsoft 365 Copilot from a licensing investment into a governed, high-adoption productivity platform.

THE CHALLENGE

A large university invested heavily in Microsoft 365 Copilot but faced challenges around deployment, governance, user adoption, training, and measuring return on investment. Leadership needed a clear strategy to ensure the technology delivered meaningful value.

THE SOLUTION

Spyglass partnered with university leadership, administrators, and users to establish governance controls, define high-value use cases, develop adoption strategies, deliver user enablement programs, and create a support framework that accelerated responsible Copilot adoption across the organization.

THE IMPACT

Increased
Copilot
utilization across
licensed users

Improved
governance and
visibility into AI
usage

Accelerated user
proficiency and
confidence

Established a
repeatable
framework for
sustained AI
adoption

Improved
realization of
Microsoft 365
Copilot business
value

TURN AI AMBITION INTO MEASURABLE BUSINESS OUTCOMES WITH
A STRUCTURED **PATH TO ADOPTION.**



Ready for Takeoff

WHY IT MATTERS

ACCELERATE DELIVERY

Reduce time spent on repetitive coding tasks so developers can focus on innovation and business value.

IMPROVE CODE QUALITY

Promote consistency, best practices, and secure coding across engineering teams.

INCREASE DEVELOPER SATISFACTION

Empower teams with modern tools that enhance productivity and reduce friction.

STRENGTHEN GOVERNANCE

Implement responsible AI controls, security oversight, and compliance guardrails.

MODERNIZE ENGINEERING PRACTICES

Advance toward DevSecOps, platform engineering, and AI-assisted software delivery models.

DRIVE MEASURABLE BUSINESS VALUE

Connect GitHub adoption to engineering performance, operational efficiency, and strategic outcomes.



Microsoft

PERSPECTIVE

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Spyglass MTG has been one of the most dedicated and impactful partners I've had the pleasure of working with. Over the past three years, they've consistently delivered exceptional value to Microsoft and our customers. Their accelerators—AI GENIE, Fabric LOOM, Constellation, and Copilot Flight Plan—are powerful tools that help drive real outcomes across Data, AI, Governance, and Security. Spyglass is a hardworking, results-driven team that brings tangible benefits to every engagement.

- FRANCESCO RIETTI

Director, Partner Development Manager



TRANSFORM ENGINEERING ORGANIZATIONS.
NOT JUST THE DEVELOPMENT TOOLS.